ASSEMBLY, No. 3940

STATE OF NEW JERSEY

221st LEGISLATURE

INTRODUCED MARCH 4, 2024

Sponsored by:
Assemblyman STERLEY S. STANLEY
District 18 (Middlesex)
Assemblyman GARY S. SCHAER
District 36 (Bergen and Passaic)
Assemblywoman SHANIQUE SPEIGHT
District 29 (Essex and Hudson)

SYNOPSIS

Provides for regulation of funeral arranging.

CURRENT VERSION OF TEXT

As introduced.



(Sponsorship Updated As Of: 4/11/2024)

AN ACT concerning the practice of funeral arranging and supplementing P.L.1952, c.340 (C.45:7-32 et seq.) and amending various parts of the statutory law.

BE IT ENACTED by the Senate and General Assembly of the State of New Jersey:

- 1. (New section) The Legislature finds and declares that:
- a. The statutory framework for the licensure of funeral service professionals dates back almost 70 years ago to the "Mortuary Science Act," P.L.1952, c.340 (C.45:7-32 et seq.), in an era when New Jersey was very different from the culturally and religiously diverse State that exists today, and when consumers had far less choice in all aspects of daily life, including funeral arrangements.
- b. While prior to the enactment of the "Mortuary Science Act," funeral service professionals had options to be licensed as funeral directors, embalmers, or both, the law enacted in 1952 established a unified licensing system, under which licensed funeral service professionals, defined as practitioners of mortuary science, must be proficient in both funeral directing, otherwise known as funeral arts, and embalming, known as funeral science.
- c. While the current funeral professional licensing system serves the traditional but rapidly disappearing New Jersey well, it has become abundantly clear that for religious, cultural, environmental, and personal philosophy reasons, a steadily increasing number of funerals center around cremation or burial without embalming.
- d. The current funeral professional licensing system does not recognize that some religions forbid embalming prior to burial or cremation, an oversight that New Jersey's flourishing diversity makes even more pronounced.
- e. A developing interest in "green" burials incorporating environmentally-friendly measures into end-of-life rituals may also reduce the prevalence of embalming.
- f. The existing funeral professional licensing system, by requiring proficiency in embalming for licensure as a funeral professional, discourages entry into the funeral services profession of persons who are reluctant to practice embalming but would be eager to serve their communities by arranging funerals.
- g. During the last several years, and particularly during the 2019 coronavirus pandemic, it has become clear that there is a shortage of licensed funeral service professionals in New Jersey, a problem which, in part, could be remedied by removing outmoded barriers to entering the funeral services profession.
- h. Therefore, it is in the public interest to revise the existing system of funeral professional licensure to more readily

EXPLANATION – Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted in the law.

accommodate religious and cultural beliefs as well as to promote consumer choice, by providing for, in addition to the current licensure of practitioners of mortuary science, the licensure of funeral arrangers.

- 2. Section 3 of P.L.1952, c.340 (C.45:7-34) is amended to read as follows:
 - 3. As used in [this act] P.L.1952, c.340 (C.45:7-32 et seq.):
- 9 (a) "Board" means the State Board of Mortuary Science of New 10 Jersey.
 - (b) "Embalming" means the disinfecting or preservation of a dead human body, entirely or in part by the use of chemical substances, fluids or gases in the body, or by introduction of the same into the body by vascular or hypodermic injection, or by direct application into the organs or cavities.
 - (c) "Funeral directing" means (1) the engaging in or conducting or holding one's self out as being engaged in or conducting the preparation (other than embalming) for burial or disposal and the direction or supervision of burial or disposal of dead human bodies; or (2) maintaining, using or operating a mortuary; or (3) in connection with one's name or mortuary using the words "mortician" or "funeral director" or "undertaker" or any other words or title of like import or signification.

"Funeral directing" also means the engaging in or making, or holding one's self out as being engaged in or making, funeral arrangements, including at need funeral arrangements or preneed funeral arrangements; or the offering or holding one's self out as offering the opportunity to purchase or enroll in a prepaid funeral agreement. As used in this definition, "funeral arrangements," "at need funeral arrangements," "preneed funeral arrangements" and "prepaid funeral agreement" shall have the same meaning as they are defined in section 1 of P.L.1993, c.147 (C.45:7-82).

- (d) "Mortuary science" means embalming and funeral directing, as the same are herein defined.
- (e) "Embalmer" means a qualified person who practices or engages in embalming, as the same is herein defined.
- (f) "Funeral director" includes "undertaker" and "mortician" and means a qualified person who practices or engages in funeral directing, as the same is herein defined.
- (g) "Practitioner of mortuary science" means a qualified person who practices or engages in mortuary science, as the same is herein defined and who (1) shall be licensed under the provisions of **[**this act **]** P.L.1952, c.340 (C.45:7-32 et seq.) as a practitioner of mortuary science, or (2) holds a license as both an embalmer and a funeral director under the provisions of any prior law or laws of this State, or (3) holds a license as an embalmer under the provisions of any prior law or laws of this State and shall have been licensed under the provisions of section 21 of P.L.1952, c.340 (C.45:7-52) as

a funeral director, or (4) holds a license as a funeral director under the provisions of any prior law or laws of this State and shall have been licensed under the provisions of section 21 of P.L.1952, c.340 (C.45:7-52) as an embalmer.

- (h) "Mortuary" means any place or premises devoted to or used in the care and preparation for burial, disposition, or transportation of dead human bodies, or any specifically designated location or address where any person or persons shall hold forth that he, she, or they are engaged in the practice of mortuary science, embalming or funeral directing, and shall mean and include any premises of any kind whatsoever in which mortuary science in any of its branches is practiced or in which more than five funerals may be conducted in any calendar year, except publicly owned buildings, places of worship and meeting places of fraternal organizations.
- (i) "Registered trainee" means a person who is duly registered with the board and who is engaged in the State of New Jersey in learning to practice as a practitioner of mortuary science or as a funeral arranger under the personal instruction and supervision of a person duly licensed as a practitioner of mortuary science or as a funeral arranger and who has an annual case volume as hereinafter provided in section 18 of [this act] P.L.1952, c.340 (C.45:7-32 et seq.). A person seeking licensure in funeral arranging may learn to practice as a registered trainee in funeral arranging from a licensed practitioner in mortuary science, provided that such training solely focuses on funeral directing, or from a licensed funeral arranger.
- (j) "Funeral arranger" means a person who practices or engages in funeral directing, as defined in this section, and is licensed pursuant to the provisions of P.L.1952, c.340 (C.45:7-32 et seq.). (cf: P.L.1993, c.147, s.14)

3. Section 4 of P.L.1952, c.340 (C.45:7-35) is amended to read as follows:

4. There is hereby created in the Division of Consumer Affairs in the Department of Law and Public Safety a State Board of Mortuary Science of New Jersey, which board shall consist of 13 members as follows: two shall be public members and one shall be a State executive department member appointed pursuant to the provisions of [P.L.1971, c.60 (C.45:2.1 et seq.)] section 2 of <u>P.L.1971</u>, c.60 (C.45:1-2.2); eight members, each of whom shall be a citizen of the United States and a resident of the State of New Jersey, at least four of whom shall be duly licensed as a practitioner of mortuary science or as a funeral arranger and shall have had a minimum of five consecutive years of experience and practice as a practitioner of mortuary science in this State immediately preceding his appointment; at least two of whom shall be duly licensed as funeral arrangers, except for the members first appointed, of whom two shall be in the funeral arranging industry and of which one member shall serve for a term of four years and one member shall

serve for a term of three years; and two members who provide services as licensed practitioners of mortuary science or licensed funeral arrangers, or of which one is a licensed practitioner of mortuary science and one is a licensed funeral arranger; and two additional public members, one of whom shall be 62 years of age or older. [Members] Except for one member first appointed to represent funeral arranging, members of the board shall be appointed annually by the Governor for a term of three years and shall not serve more than two successive terms. Each member, other than the State executive department member, shall hold office after the expiration of his term of office until his successor shall be duly appointed and qualified. Vacancies occurring by reason of the expiration of term of office shall be filled by the Governor in the calendar year in which any such vacancy occurs for a term of three years from the year of appointment. Vacancies occurring by reason of the failure or neglect of the Governor to make appointments upon the expiration of terms of office as hereinabove provided and vacancies occurring for any other reason whatsoever shall be filled by the Governor for the unexpired term only.

Any member of the State Board of Mortuary Science of New Jersey, other than the State executive department member, may be removed from office by the Governor, for cause, upon notice and opportunity to be heard.

The Board of Embalmers and Funeral Directors of the State of New Jersey is hereby abolished and all of its functions, powers and duties, except as may be inconsistent with the provisions of **[**this act**]** P.L.1952, c.340 (C.45:7-34 et seq.), are hereby transferred to and vested in the State Board of Mortuary Science of New Jersey established hereunder. The State Board of Mortuary Science of New Jersey established hereunder and its functions, powers and duties shall in all respects be subject to the provisions of sections 30, 32, 33, 35, 37, 39 and 40 of P.L.1948, c.439 (C.52:17B-30, 52:17B-32, 52:17B-33, 52:17B-35, 52:17B-37, 52:17B-39 and 52:17B-40). (cf: P.L.2003. c.10)

4. Section 7 of P.L.1952, c.340 (C.45:7-38) is amended to read as follows:

7. The board is authorized and empowered to adopt such rules and regulations, not inconsistent with this entire act or any amendment or supplement which may hereafter be adopted, as shall be reasonably proper and advisable for the promotion or improvement of the standards of service, protection and practice to be followed in the practice of mortuary science, embalming and funeral directing , and funeral arranging by individuals, corporations, partnerships and associations in the State of New Jersey, and for and in the interest, preservation and improvement of the public health, morals, safety and welfare.

In addition to the powers otherwise herein granted to the board, the board is specifically empowered to adopt rules and regulations concerning the following:

- (a) the manner in which a mortuary or funeral establishment is conducted,
- (b) establish minimum requirements for a preparation room and as to the manner in which it shall be maintained,
 - (c) issuance of lists of licensees,
 - (d) trainees, apprentices and preceptors,
- (e) unethical or unprofessional conduct,
- (f) practice of mortuary science or <u>funeral arranging</u> by individuals, corporations, partnerships and associations.
- (cf: P.L.1960, c.184, s.4)

- 5. Section 10 of P.L.1952, c.340 (C.45:7-41) is amended to read as follows:
- 10. The secretary shall keep a record of all proceedings of the board, shall exercise and perform all duties and functions incidental to his office and such other duties and functions as may be assigned by the board. He shall receive such compensation for his services, within the limits of available appropriations therefor, and shall give such bond for the faithful performance of his duties as the board may, with the approval of the Attorney-General, determine.

The secretary of the board shall keep a record in which shall be registered the name and professional address of every person to whom licenses have been granted in accordance with the provisions of [this act] P.L.1952, c.340 (C.45:7-32 et seq.) or in accordance with the provisions of prior laws of this State, the number and date of such license and the date of each renewal thereof.

The secretary shall, whenever requested so to do, certify over the seal of the board, whether the records kept by the board show or fail to show a license to carry on the practice of mortuary science <code>[or]</code>, of embalming or funeral directing, or both, or of funeral arranging or the issuance of any renewal of any such licenses or whether any person has or has not a license in full force and effect. The fee for any such certificate shall be one dollar (\$1.00). Any such certificate, whether made by the secretary upon such request or for use in proceedings before the board or in which the board may be a party, shall be prima facie evidence of the facts therein stated.

In the month of January of each and every year the secretary of said board shall supply to each [licensed practitioner of mortuary science, to each licensed embalmer and to each licensed funeral director] board licensee a list of all practitioners [of mortuary science, embalmers, and funeral directors] holding a license under [this act] P.L.1952, c.340 (C.45:7-32 et seq.), or under prior laws of this State, giving the names of such persons, their professional address and the number and nature of their licenses.

48 (cf: P.L.1952, c.340, s.10)

A3940 STANLEY, SCHAER

- 1 6. Section 12 of P.L.1952, c.340 (C.45:7-43) is amended to 2 read as follows:
- 3 12. The board may, subject to the approval of the Attorney
- 4 General, appoint, employ or remove such assistants and employees
- 5 as may be necessary to carry out the provisions of [this act]
- P.L.1952, c.340 (C.45:7-32 et seq.). The board may, subject to the 6
- 7 approval of the Attorney General, appoint and employ an executive
- 8 secretary who shall serve without term but who may be removed
- 9 from office by the Attorney General, for cause, upon notice and
- 10 opportunity to be heard at a public hearing. The duties of the
- 11 executive secretary shall be determined by the board and the board
- 12 shall fix the compensation of its executive secretary, assistants and
- 13 employees, subject to the approval of the Attorney General, within
- 14 the limits of available appropriations therefor. Such executive
- 15 secretary shall not be subject to the provisions of Title 11 of the
- 16 Revised Statutes of this State. No such executive secretary,
- 17 employee or assistant shall engage in the practice of mortuary
- 18 science, embalming [or], funeral directing, or funeral arranging,
- nor shall he in any way be connected with the work of a practitioner 19
- 20 of mortuary science, embalming [or], funeral directing, or funeral
- 21 arranging.
- 22 (cf: P.L.1967, c.245, s.3)

23

24

25

- 7. Section 16 of P.L.1952, c.340 (C.45:7-47) is amended to read as follows:
- 26 16. No person shall engage in the practice of mortuary science,
- 27 embalming [or], funeral directing, or funeral arranging, unless he
- shall have been duly licensed so to do, by the board, under the 28
- 29 provisions of [this act] P.L.1952, c.340 (C.45:7-32 et seq.), or
- 30 under the provisions of any prior law of this State and unless such
- 31 license is unrevoked and in full force and effect; provided, that this 32 shall not apply to a registered trainee working under the direct
- 33 supervision of a practitioner of mortuary science or of funeral 34
- arranging.
- 35 (cf: P.L.1952, c.340, s.16)

- 37 8. Section 17 of P.L.1952, c.340 (C.45:7-48) is amended to 38 read as follows:
- 39 17. The board shall grant [only a single] a license as a
- practitioner of mortuary science or as a funeral arranger to [any] an 40
- 41 applicant, and [any] a person shall hold a license as a practitioner
- 42 of mortuary science or as a funeral arranger issued under the
- 43 provisions of [this act] P.L.1952, c.340 (C.45:7-32 et seq.) before
- 44 being permitted to practice mortuary science [or], embalming [or],
- funeral directing, or funeral arranging in this State. 45
- 46 (cf: P.L.1960, c.184, s.6)

8

9. Section 18 of P.L.1952, c.340 (C.45:7-49) is amended to read as follows:

1

2

3

4

5

25

26

27

28

29

30

31

32

33

34

35

36

37

38

39

40

41

42

43

44

45

46

47

48

- 18. **[**(a)**]** <u>a.</u> Every person desiring to enter into the practice of mortuary science <u>or the practice of funeral arranging</u>, before being licensed by the board:
- 6 (1) [Shall] (a) in the case of an applicant for licensure as a 7 practitioner of mortuary science, shall have passed an examination 8 to be conducted by the board or an entity other than the board to 9 determine the qualifications and fitness of the applicant. Such 10 examination, the scope, character and content of which shall be 11 determined by the board, shall be the same for all applicants at each 12 examination, and shall include: anatomy; physiology; pathology; 13 chemistry; disinfection; hygiene; sanitary science; bacteriology; 14 dissection; the care, preservation, embalming, transportation, and 15 burial, cremation or other disposal of dead human bodies; the 16 applicable laws and rules governing vital statistics, preparation and 17 transportation for burial, cremation or other disposal of dead human 18 bodies, including those dead as a result of contagious and infectious 19 diseases; the provisions of P.L.1952, c.340 (C.45:7-32 et seq.) and 20 of the rules and regulations adopted by the board; professional 21 ethics; mortuary accounting; and such other subjects as the board 22 may determine, by rule or regulation, to be necessary, proper or 23 reasonably calculated to establish the qualifications and fitness of 24 the applicant; or
 - (b) in the case of an applicant for licensure as a funeral arranger, shall have passed an examination to be conducted by the board or an entity other than the board to determine the qualifications and fitness of the applicant. Such examination, the scope, character and content of which shall be determined by the board, shall be the same for all applicants at each examination, and shall include: disinfection; hygiene; sanitary science and bacteriology; the care, preservation transportation and burial, cremation or other disposal of dead human bodies; the applicable laws and rules governing vital statistics, preparation, and transportation for burial, cremation, or other disposal of dead human bodies, including those dead as a result of contagious and infectious diseases; the provisions of P.L.1952, c.340 (C.45:7-32 et seq.) and the rules and regulations adopted by the board; professional ethics; mortuary accounting; and such other subjects as determined by the board, by rule or regulation, to be necessary, proper, or reasonably calculated to establish the qualifications and fitness of the applicant, but shall not include embalming.

An examination conducted by an entity other than the board shall be preapproved by the board and conducted by a nationally recognized testing service that is under contract with the regulatory boards of at least three other states to provide testing and grading in the field of funeral service arts and funeral service science. This entity may conduct the law portion of the examination as 1 enumerated above. Applicants for a license to be a practitioner of

2 mortuary science shall be required to be tested and graded by the

3 <u>testing service in the fields of funeral arts and funeral science.</u>

4 Applicants for a license to be a funeral arranger shall be required

only to be tested and graded by the testing service in the field of

6 <u>funeral arts.</u>

5

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

2223

24

25

2627

28

29

30

31

32

33

34

35

3637

38

39

40

41

42

43

44

45

46

47

Such examinations shall be administered electronically or in writing and shall be held at least once in each year, and oftener if the board shall so determine by rule or regulation, at such times and places as may be fixed by the board. In addition to the examination herein provided for, the examination of each applicant <u>for a license</u> to be a practitioner of mortuary science pursuant to this subsection shall include, wherever possible, an actual demonstration on a cadaver of the embalming proficiency and qualifications of the applicant.

(2) Shall have completed [2] two years of practical training and experience as a registered trainee in regular, steady, bona fide fulltime service of a grade and character satisfactory to the board, in the State of New Jersey, with a person duly licensed as a practitioner of mortuary science under P.L.1952, c.340 (C.45:7-32 et seq.), as a licensed funeral arranger pursuant to P.L.1952, c.340 (C.45:7-32 et seq.), or as both an embalmer and funeral director under any prior law of this State and whose annual case volume shall be equal to at least 25 cases, and in the case of an applicant for licensure to be a practitioner of mortuary science shall have assisted in embalming at least 75 bodies; and shall have satisfactorily completed a minimum of [2] two academic years of instruction in a college or university approved by the State Department of Education and [1] one year of instruction in a school of mortuary science approved by the State Board of Mortuary Science of New Jersey; except that a person who has satisfactorily completed [3] three academic years of instruction in such a college or university and [1] one year of instruction in such an approved school of mortuary science need only have completed [1] one year of practical training and experience as a registered trainee. Not more than [1] one trainee shall be registered at [1] one time in [1] one establishment, except that [2] two trainees may be permitted if there are [2] two or more licensees in the same establishment. The board is authorized and empowered to prescribe rules and regulations establishing minimum courses of college or university instruction; to insure that each trainee receives satisfactory and efficient training and experience which may provide for the periods that may be credited toward the required year of training and experience, the nature, character and extent of the services to be performed by the trainee, for such practical and actual experience in mortuary science or in funeral arranging and assisting in the same as it shall determine and for the making of such reports by the

trainee and by the licensee with whom the trainee is registered as may be advisable and for such other qualifications in the applicant as may be reasonably calculated to insure and protect the public health, morals, safety and welfare;

- (3) Shall have, upon commencing the period of training and experience as provided in paragraph (2) of this subsection registered as a trainee with the board, upon a form to be provided by the board, and has paid to the board a registration fee of \$50.00, and has received from the board a certificate as a registered trainee;
- (4) Shall have been a resident of the State of New Jersey continuously during the period of training and experience; and
 - (5) Shall have passed his or her twenty-first birthday.
- (b) An applicant who meets the requirements of section 19 of P.L.1952, c.340 (C.45:7-50) shall be admitted to the examinations prescribed in paragraph (1) of subsection (a) of this section but a license to enter into the practice of mortuary science or to be a funeral arranger shall not be issued or granted to any such applicant by the board unless and until such applicant has completed the period of practical training and experience as a registered trainee required by paragraph (2) of subsection (a) of this section. (cf: P.L.2019, c.130)

22 23

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15 16

17

18

19

20

21

24

25

26

27

28

29

30

31

3233

34

35

36

37

38

39

40

41

42

43

44

45

- 10. Section 1 of P.L.1999, c.404 (C.45:7-49.1) is amended to read as follows:
- 1. After successful completion of the law portion of the examination conducted by the board pursuant to section 18 of P.L.1952, c.340 (C.45:7-49), and upon payment to the board of a fee and the submission of a written application on forms provided by it, the board may issue, at its discretion, a practitioner of mortuary science license or a license in funeral arranging to a person who holds a valid license or certification issued by another state or possession of the United States or the District of Columbia and who has met education and experience requirements substantially equivalent to the requirements of P.L.1952, c.340 (C.45:7-32 et seq.), and who has been engaged in the practice of mortuary science or funeral arranging in that state, possession or district with a valid license or certification for two years immediately prior to application; except that the board may issue, at its discretion, a practitioner of mortuary science license or a license in funeral arranging to an applicant who does not meet the practical training and experience requirements of paragraph (2) of subsection a. of section 18 of P.L.1952, c.340 (C.45:7-49) but otherwise meets the requirements specified in this section if the applicant has been engaged in the practice of mortuary science or funeral arranging for not less than five years immediately prior to application.

46 (cf: P.L.2001, c.83)

- 11. Section 19 of P.L.1952, c.340 (C.45:7-50) is amended to read as follows:
- 19. No person shall be examined by the board except upon payment of a fee of \$50.00 for the initial examination and a fee of \$25.00 for each re-examination. Each applicant, before being admitted to an examination, shall first submit to the board
 - (1) evidence verified by oath and satisfactory to the board that:
- (a) He is a citizen of the United States and has been a resident of the State of New Jersey for a period of at least [6] six months prior to the date of the examination;
 - (b) He is of good moral character and at least 21 years of age;
- (2) a certificate from the Commissioner of Education of this State showing that before entering an embalming college or college of mortuary science he had obtained an academic education consisting of a [4] four years' course of study in an approved public or private high school or the equivalent thereof, he has (a) satisfactorily completed a minimum of [2] two years of academic instruction in a college or university approved by the New Jersey Department of Education, satisfactorily completed a minimum of [1] one year of academic instruction in a school of mortuary science approved by the State Board of Mortuary Science; or (b) satisfactorily completed a minimum of [3] three years of academic instruction in such a college or university, satisfactorily completed a minimum of [1] one year of academic instruction in such a school of mortuary science; and
- (3) a certificate from a licensed practitioner of mortuary science or a licensed funeral arranger in the State of New Jersey that he has served a [1-year] one-year or [2-year] two-year period of practical training as a registered trainee under such practitioner of mortuary science or a licensed funeral arranger, whichever is applicable; such period of practical training as a registered trainee may be served either concurrently with the college or university courses, during summer vacations, or subsequent to the completion of the college or academic course, at the option of the registrant.

35 (cf: P.L.1960, c.184, s.8)

- 12. Section 28 of P.L.1952, c.340 (C.45:7-59) is amended to read as follows:
- 39 28. The license of any practitioner of mortuary science **[or]**, of 40 any embalmer and funeral director, or either, <u>or funeral arranger</u> 41 shall terminate upon his decease.
- 42 (cf: P.L.1960, c.184, s.11)

- 44 13. Section 30 of P.L.1952, c.340 (C.45:7-61) is amended to 45 read as follows:
- 30. No person shall operate, maintain or use a mortuary within this State unless:

- (a) He, they or it shall annually register with the board in accordance with the provisions of section twenty-four of this act;
- (b) The certificate of registration issued by the board shall be conspicuously displayed within the establishment;
- (c) The licenses of the individual owner, of all partners, or of the manager of the establishment in all cases where the establishment is not managed by a licensed individual owner or licensed partners, shall be conspicuously displayed within the establishment;
- 10 (d) It shall be under the immediate and personal supervision, direction, management, and control of a person duly licensed as a 11 12 practitioner of mortuary science, under the provisions of this act, [or] of a person duly licensed as a funeral director under the 13 14 provisions of this act or of any prior law of this State, or of a person duly licensed as a funeral arranger under the provisions of 15 16 P.L.1952, c.340 (C.45:7-32 et seq.); and all funeral directing shall 17 be under the immediate and personal supervision, direction, 18 management, and control of a person duly licensed as a practitioner 19 of mortuary science, under the provisions of this act, [or] of a person duly licensed as a funeral director under the provisions of 20 21 this act or of any prior law of this State, or of a person duly 22 licensed as a funeral arranger under the provisions of P.L.1952, 23 c.340 (C.45:7-32 et seq.);
 - (e) Its construction, maintenance and operation shall conform to the rules and regulations of the board promulgated to safeguard and promote the public health, safety, morals and welfare.

27 (cf: P.L.1952, c.340, s.30)

28

31

32

33

34

35

37

38

24

25

26

1

2

3

4

5

6 7

8

9

- 29 14. Section 34 of P.L.1952, c.340 (C.45:7-65) is amended to 30 read as follows:
 - 34. Every practitioner of mortuary science, embalmer [or], funeral director, or funeral arranger shall report to the local health officer all contagious cases in which he may be called, within twelve hours after death or as soon as may be after being called.

(cf: P.L.1952, c.340, s.34)

(cf: P.L.1960, c.184, s.17)

36

- 15. Section 17 of P.L.1960, c.184 (C.45:7-65.2) is amended to read as follows:
- 17. No person shall operate, maintain, or use a branch mortuary within this State unless it is under the actual personal supervision, direction, management and actual control of a person who is duly licensed as a practitioner of mortuary science [or], as a funeral director, or as a funeral arranger.

4445

16. Section 18 of P.L.1960, c.184 (C.45:7-65.3) is amended to read as follows:

18. a. No person, firm or corporation, or solicitors, agents, canvassers, employees or other persons acting on behalf of that person, firm or corporation, for the purpose of selling or contracting to sell or provide any service or services commonly furnished or performed by an embalmer [or], funeral director or funeral arranger, including, but not limited to, prepaid funeral agreements and the making of at need or preneed funeral arrangements, shall:

- (1) Directly or indirectly solicit persons in hospitals, rest homes, nursing homes or similar health care facilities by telephone or in person without first having been specifically requested to do so by that person;
- (2) Directly or indirectly employ any agent, employee, assistant, independent contractor or other person to solicit persons in hospitals, rest homes, nursing homes or similar health care facilities by telephone or in person without first having been specifically requested to do so by that person;
- (3) Solicit relatives of persons whose death is apparently pending or whose death has recently occurred for the purpose of providing any of those services for that person;
- (4) Solicit, accept, offer to pay or pay any commission, bonus or rebate in consideration of recommending or causing any person to use the services of a particular funeral director <u>or funeral arranger</u>, or the services of a particular crematory, mausoleum or cemetery; or
- (5) Solicit persons at their residences in person or by telephone unless that solicitation is in response to a previous request for or expression of interest in a funeral director's or <u>a funeral arranger's</u> services made by the person solicited or by a member of that person's family.
- b. Nothing in this section shall be construed to restrict the right of a funeral director or a funeral arranger, or an agent or employee of [the funeral director] thereof, to communicate, by direct mail or in any other way not specifically prohibited by this section, with persons or provide them with information regarding the services of the funeral director or the funeral arranger, or to solicit the business of any person responding to that communication and explicitly requesting further information by personal visit or telephone, or otherwise initiating further discussion of those services, or to provide services or information to persons in connection with services previously rendered.
- c. Nothing in this section shall be construed to prohibit general advertising by a funeral director or a funeral arranger.
- d. Nothing in this section shall be deemed to prohibit the payment of commissions, bonuses or other compensation to a licensed cemetery salesman for the sale of cemetery goods or services.
- e. As used in this section, "at need funeral arrangements,"

 "preneed funeral arrangements" and "prepaid funeral agreement"

- shall have the same meaning as they are defined in section 1 of P.L.1993, c.147 (C.45:7-82).
- 3 (cf: P.L.1993, c.147, s.15)

4

7

8

10

11 12

13

14

15

16

- 5 17. Section 1 of P.L.1979, c.201 (C.45:7-65.4) is amended to fead as follows:
 - 1. It shall be unlawful for a funeral director or a <u>funeral</u> <u>arranger</u> to place the remains of more than one deceased person or stillborn infant in a coffin, casket, or other container for the purpose of interment, unless other written directions have been given by the decedent or a court of competent jurisdiction, or the relative or relatives of the decedent in the following order:
 - (1) Surviving spouse;
 - (2) A majority of surviving children of the decedent or the surviving child if one;
 - (3) The surviving parent or parents of the decedent;
- 17 (4) A majority of the brothers and sisters of the decedent if no 18 child or parent is living; or
 - (5) Other next of kin according to the degree of consanguinity. (cf: P.L.1979, c.201, s.1)

2021

24

25

2627

28

29

30

33

19

- 22 18. Section 1 of P.L.1995, c.192 (C.45:7-72.1) is amended to 23 read as follows:
 - 1. The State Board of Mortuary Science of New Jersey shall require each person licensed to practice mortuary science, embalming [or], funeral directing, or funeral arranging, as a condition for biennial license renewal pursuant to section 23 of P.L.1952, c.340 (C.45:7-54), to complete any continuing education requirements imposed by the board pursuant to section 2 of this act. (cf: P.L.1995, c.192, s.1)

- 19. Section 2 of P.L.1995, c.192 (C.45:7-72.2) is amended to read as follows:
- 34 The board shall implement a program of continuing education as a condition of license renewal for licensees under its 35 jurisdiction and may, in its discretion, waive all or part of the 36 37 continuing education requirement for any biennial licensing period. 38 The board shall establish standards for continuing education, 39 including the subject matter and content of courses of study as 40 appropriate for persons licensed as practitioners of mortuary science and persons licensed as funeral arrangers, the selection of 41 42 instructors, and the number and type of continuing education credits 43 required of a licensee as a condition for biennial license renewal.
- b. The board may establish a system for reviewing and approving private sponsors of continuing education courses, seminars or programs which may be utilized to provide continuing education to licensees in satisfaction of the requirements imposed

A3940 STANLEY, SCHAER

15

1 by this act. 2 (cf: P.L.1995, c.192, s.2) 3 4 20. Section 42 of P.L.1952, c.340 (C.45:7-73) is amended to 5 read as follows: 6 42. The board shall report to the State Department of Health the 7 name and residence of every person to whom it may issue a license. The board shall issue to each person granted a license an 8 9 identification card stating that the holder thereof has received a 10 license and is carrying on the practice of mortuary science, [or] of funeral directing or embalming, or of funeral arranging. 11 proper holder of such a card shall have the same right to carry on 12 the practice of mortuary science, or of funeral directing or 13 14 embalming as those whose names appear on file in the office of the 15 registrar of vital statistics in each municipality 16 (cf: P.L.1960, c.184, s.15) 17 18 21. Section 43 of P.L.1952, c.340 (C.45:7-73.1) is amended to 19 read as follows: 43. The board may, in its discretion, enter into an agreement 20 21 with the corresponding licensing authority of any other State to 22 permit a person duly registered and licensed as a practitioner of 23 mortuary science [or], a funeral director, or as a funeral arranger in 24 either State to enter into the other State for the purpose of 25 removing, transporting and burying dead human bodies and directing funerals in the same manner as if he were registered under 26 the laws of such other State, except that such person shall not 27 maintain an establishment, advertise or hold himself out, directly or 28 29 through any agent or agency or otherwise, as a practitioner of 30 mortuary science [or], a funeral director, or a funeral arranger other 31 than in the State in which he is registered and licensed. 32 (cf: P.L.1967, c.245, s.4) 33 34 22. (New section) The State Board of Mortuary Science of New 35 Jersey shall, pursuant to the "Administrative Procedure Act," 36 P.L.1968, c.410 (C.52:14B-1 et seq.), adopt any new rules and 37 regulations or amend any existing rules and regulations necessary to 38 implement the provisions of P.L., c. (C.) (pending before 39 the Legislature as this bill). 40 41 23. This act shall take effect on the first day of the thirteenth 42 month next following enactment. 43 44 45 **STATEMENT** 46 47 This bill amends current law by authorizing the State Board of

This bill amends current law by authorizing the State Board of Mortuary Science of New Jersey to license funeral arrangers.

- 1 Unlike practitioners of mortuary science, who conduct both funeral
- 2 directing and embalming, funeral arrangers will not be allowed to
- 3 embalm but will be proficient in all aspects of funeral directing.
- 4 The education, including continuing education, and examination
- 5 requirements of the law are modified to allow for this new category
- 6 of licensure. The bill does not change the current requirements for
- 7 a person to be licensed as a practitioner of mortuary science. That
- 8 class of licensure is still required to be proficient in both funeral
- 9 directing and embalming.

The funeral directing industry is regulated, in large part, by the nearly-70 year old "Mortuary Science Act," (P.L.1952, c.340). Prior to the enactment of the 1952 law, the industry was regulated pursuant to P.L.1927, c.156 (repealed effectively in 1952). Under the 1927 law, the licensing board was directed to issue three separate licenses: one for embalming, one for funeral directing, and a third for both embalming and funeral directing. The 1952 law consolidated the three licenses into one, issuing thereafter a license for a practitioner of mortuary science, who must be proficient in

both embalming and funeral directing.

For religious, cultural, environmental, and other personal and philosophical reasons, individuals often choose cremation or burial without embalming as an alternative to burial with embalming. Over the last several decades, the percentage of funeral services not requiring embalming has increased. This bill, by allowing funeral services not involving embalming to be provided by persons licensed by the board who are not embalmers, would facilitate the response by the funeral services' industry to New Jersey's diverse population and to societal changes.

As defined in the bill, "funeral arranging" means funeral directing, which includes (1) holding one's self out as being engaged in or conducting the preparation (other than embalming) for burial or disposal and the direction or supervision of burial or disposal of dead human bodies; (2) maintaining, using or operating a mortuary; (3) in connection with one's name or mortuary using the words "mortician" or "funeral director" or "undertaker" or any other words or title of like import or signification; or (4) engaging in or making funeral arrangements. The bill incorporates the regulation of funeral arranging into provisions of current law addressing licensure requirements and the overall oversight of the profession by the State Board of Mortuary Science of New Jersey.