

[Second Reprint]

SENATE, No. 765

STATE OF NEW JERSEY
220th LEGISLATURE

PRE-FILED FOR INTRODUCTION IN THE 2022 SESSION

Sponsored by:

Senator NELLIE POU

District 35 (Bergen and Passaic)

Senator JOSEPH PENNACCHIO

District 26 (Essex, Morris and Passaic)

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Assemblyman GARY S. SCHAER

District 36 (Bergen and Passaic)

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District 7 (Burlington)

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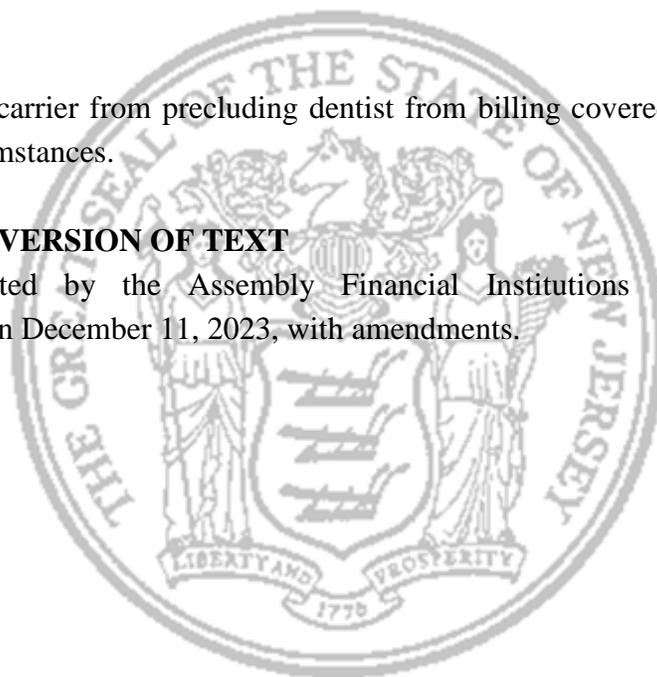
Senator Bramnick and Assemblyman Conaway

SYNOPSIS

Prohibits carrier from precluding dentist from billing covered person under certain circumstances.

CURRENT VERSION OF TEXT

As reported by the Assembly Financial Institutions and Insurance Committee on December 11, 2023, with amendments.



(Sponsorship Updated As Of: 12/21/2023)

1 AN ACT concerning dental insurance and supplementing
2 P.L.1997, c.192 (C.26:2S-1 et seq.).

3

4 **BE IT ENACTED** by the Senate and General Assembly of the State
5 of New Jersey:

6

7 1. a. A carrier shall not ²**[preclude a participating dentist from**
8 **billing a covered person for a covered service under a dental plan and**
9 **collecting payment from the covered person for the covered service]**
10 include in an agreement between the carrier and a participating dentist
11 a provision that prohibits a participating dentist from collecting an
12 amount owed from a covered person for a covered procedure or
13 service² if the participating dentist:

14 (1) notifies the covered person prior to performing the ²covered
15 procedure or² service that the dentist may not be paid by the carrier
16 and that the covered person is responsible for payment of the covered
17 ²procedure or² service;

18 (2) provides the covered person an explanation, in writing, of the
19 benefits and material cost differences of suitable alternative options for
20 the ²covered procedure or² service, and that the alternative selected
21 may not be covered by the plan, in advance of it being performed;

22 (3) obtains the covered person's consent, in writing, to the
23 performance of the ²covered procedure or² service and the
24 participating dentist makes the written consent available to the carrier
25 upon request; and

26 (4) accepts as payment in full the amount the participating dentist
27 would have accepted from the carrier under the covered person's
28 dental plan, including ²**[bundled payments]** bundling pursuant to this
29 act².

30 A participating dentist that receives payment for a covered
31 ²procedure or² service from a covered person that exceeds the amount
32 the participating dentist is obligated to accept under the covered
33 person's dental plan shall refund to the covered person the difference
34 between the amount accepted by the participating dentist from the
35 covered person and the amount the participating dentist is obligated to
36 accept under the covered person's dental plan.

37 b. Notwithstanding the provisions of subsection a. of this section,
38 this act shall not apply in cases where the service performed by the
39 participating dentist is required as a result of a prior service by the
40 dentist that was inconsistent with ¹**[the quality of care in the practice**
41 **of dentistry]** ²**[**generally accepted practice standards¹**]** the quality of

EXPLANATION – Matter enclosed in bold-faced brackets **[thus]** in the above bill is not enacted and is intended to be omitted in the law.

Matter underlined thus is new matter.

Matter enclosed in superscript numerals has been adopted as follows:

¹Senate SCM committee amendments adopted June 9, 2022.

²Assembly AFI committee amendments adopted December 11, 2023.

1 care in the practice of dentistry² as determined by a licensed dentist,
2 and this act shall not permit billing covered persons for:

- 3 (1) equipment used by the participating dentist;
4 (2) overhead expenses incurred by the participating dentist; ²**[or]**²
5 (3) other costs of services or supplies rendered that are covered,
6 or for which benefits are payable, under the covered person's dental
7 plan, except for copayment, coinsurance, or deductible amounts set
8 forth in the dental plan; or

9 (4)² laboratory costs or other services customarily
10 associated with the performance of covered services unless:

11 (a) the participating dentist receives prior written consent from the
12 covered person in advance of the performance of the service; and

13 (b) the participating dentist has explained, in writing, the benefits
14 and material cost differences of suitable alternative options for the
15 service, and that the alternative selected may not be covered by the
16 plan, in advance of it being performed.

17 c. A carrier shall not ²**[maintain a dental plan that:**

18 (1) based on the participating dentist's contracted fee for covered
19 services, uses down-coding in a manner that prevents a dental provider
20 from collecting the fee for the actual service performed from either the
21 dental plan or the patient; or

22 (2) uses bundling of covered services in a manner where a
23 procedure is labeled as nonbillable to the patient unless, ¹**[consistent**
24 **with quality of care in the practice of dentistry]** under generally
25 accepted practice standards¹, the procedure may be provided in
26 conjunction with another procedure. **]** change a dentist's submitted
27 procedure codes through down-coding or bundling unless the carrier
28 undertakes a professional review of the submitted charges and
29 supporting clinical information and determines that the original coding
30 was incorrect, fragmented, or un-bundled as:

31 (1) provided for in the Current Dental Terminology Code of
32 Dental Procedures and Nomenclature; or

33 (2) consistent with the generally acceptable standards of care in the
34 practice of dentistry.²

35 d. ²Notwithstanding any other provision of this act or any other
36 law to the contrary, a carrier may base its benefit reimbursement on a
37 lower acceptable cost procedure, material, or test where an alternative,
38 and less costly, means is available and generally accepted for purposes
39 of benefit payment, and based on the participation agreement between
40 the carrier and the participating dentist. However, nothing in this act
41 shall preclude a carrier from covering procedures or services that are
42 actually performed by a participating dentist, per its network provider
43 agreement, and are otherwise eligible for benefit.

44 e.² Nothing in this act shall exempt or limit any dentist from the
45 provisions of the "Insurance Fraud Prevention Act," P.L.1983, c.320
46 (C.17:33A-1 et seq.).

47 ²**[e.] f.**² As used in this act:

1 ²["Bundled Payments"] "Bundling"² means the practice of
2 combining distinct dental procedures or components of a more
3 extensive procedure into one procedure for billing purposes², but does
4 not include the denial or adjustment of claims for covered services in
5 accordance with the covered person's dental plan².

6 "Carrier" means an insurance company, health service corporation,
7 hospital service corporation, medical service corporation, dental
8 service corporation, dental plan organization or health maintenance
9 organization authorized to issue dental contracts, policies, or plans in
10 this State.

11 "Covered person" means a person on whose behalf a carrier
12 offering a dental plan is obligated to pay benefits for or provide dental
13 procedures or services pursuant to the plan.

14 "Covered procedure or service" means a dental care procedure or
15 service ²[for which a reimbursement is available] that is consistent
16 with generally acceptable standards of care in the practice of dentistry,
17 and which the carrier has determined to be reimbursable² under a
18 covered person's dental plan, or for which a reimbursement would be
19 available but for the application of ²[contractual limitations including,
20 but not limited to,]² deductibles, copayments, coinsurance, waiting
21 periods, annual or lifetime maximums, frequency limitations, ²or²
22 alternative benefit payments²], or any other limitation, or services not
23 reimbursable by the carrier due a provision in the dental plan]².

24 "Dental plan" means a benefits plan, policy, or contract which pays
25 or provides dental expense benefits for covered procedures or services
26 and is delivered or issued for delivery in this State by or through a
27 carrier either on a stand-alone basis or as part of other coverage
28 including, but not limited to, health benefits coverage.

29 Dental plan shall not include the following plans, policies, or
30 contracts: accident only, credit disability, long-term care, Medicare
31 supplement coverage; TRICARE supplement coverage, coverage for
32 Medicare services pursuant to a contract with the United States
33 government, the State Medicaid program established pursuant to
34 P.L.1968, c.413 (C.30:4D-1 et seq.), the NJ FamilyCare Program
35 established pursuant to P.L.2005, c.156 (C.30:4J-8 et al.), coverage
36 arising out of a worker's compensation or similar law, the State Health
37 Benefits Program, the School Employees' Health Benefits Program, or
38 a self-insured health benefits plan governed by the provisions of the
39 federal "Employee Retirement Income Security Act of 1974," 29
40 U.S.C. s.1001 et seq., coverage under a policy of private passenger
41 automobile insurance issued pursuant to P.L.1972, c.70 (C.39:6A-1 et
42 seq.), or hospital confinement indemnity coverage.

43 "Down-coding" means the adjustment of a claim submitted to a
44 dental plan to a less complex or lower cost procedure code. Down-
45 coding does not include a carrier's adjustment of payment for
46 procedures which were improperly or inaccurately billed ², or the

1 denial or adjustment of claims for covered services in accordance with
2 the covered person's dental plan².

3 "Participating dentist" means a dentist who has entered into a
4 contract with a carrier to provide dental services to covered persons for
5 a predetermined fee or set of fees.

6
7 2. This act shall take effect on the 90th day next following
8 enactment, and shall apply to dental contracts or plans issued or
9 renewed after the effective date.