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STATE OF NEW JERSEY 220th LEGISLATURE

INTRODUCED OCTOBER 17, 2022

Sponsored by: Assemblyman CRAIG J. COUGHLIN District 19 (Middlesex) Assemblywoman ANGELA V. MCKNIGHT District 31 (Hudson) Assemblyman ROBERT J. KARABINCHAK District 18 (Middlesex) Senator NICHOLAS P. SCUTARI District 22 (Middlesex, Somerset and Union) Senator PATRICK J. DIEGNAN, JR. District 18 (Middlesex)

Co-Sponsored by:

Assemblymen Catalano, Auth, Assemblywomen Piperno, Dunn, Reynolds-Jackson, Assemblymen Freiman, Conaway, Atkins, Assemblywomen Eulner, Speight, Senators Pou, Ruiz and Turner

SYNOPSIS

Establishes NJ Non-Profit Loan Guarantee Pilot Program within EDA.

CURRENT VERSION OF TEXT

As reported by the Assembly Commerce and Economic Development Committee on October 20, 2022, with amendments.

(Sponsorship Updated As Of: 12/19/2022)

A4790 [1R] COUGHLIN, MCKNIGHT

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AN ACT establishing the New Jersey Non-Profit Loan Guarantee 1 2 Pilot Program within the New Jersey Economic Development 3 Authority and supplementing P.L.1974, c.80 (C.34:1B-1 et seq.). 4 5 **BE IT ENACTED** by the Senate and General Assembly of the State 6 of New Jersey: 7 8 1. As used in P.L., c.) (pending before the (C. 9 Legislature as this bill): 10 "Authority" means the New Jersey Economic Development 11 Authority established pursuant to section 4 of P.L.1974, c.80 12 (C.34:1B-4). "Guarantee fund" or "fund" means the "New Jersey Non-Profit 13 Loan Guarantee Fund" established pursuant to section 3 of 14 15 P.L. , c. (C.) (pending before the Legislature as this bill). 16 17 "Participating bank" means a State- or federally-chartered bank, 18 savings bank or savings and loan association, or a bank organized 19 under the laws of a foreign government, deemed eligible by the 20 authority for participation in the program. 21 "Program" means the "New Jersey Non-Profit Loan Guarantee 22 Pilot Program" established by the authority pursuant to section 2 of 23 P.L. , c. (C.) (pending before the Legislature as this bill). 24 25 2. a. The New Jersey Economic Development Authority shall 26 establish and maintain a "New Jersey Non-Profit Loan Guarantee 27 Pilot Program" for the purpose of providing financial assistance from the "New Jersey Non-Profit Loan Guarantee Fund," 28 29 established pursuant to section 3 of P.L., c. (C.) (pending 30 before the Legislature as this bill), in the form of loan guarantees 31 for non-profit organizations established in the State. 32 b. Applications for loan guarantees shall be submitted by non-33 profit organizations in a form and manner determined by the 34 authority. In addition to any other information that the authority 35 may deem appropriate, the application shall require the non-profit 36 organization to submit proof that the non-profit organization has: 37 (1) been determined by the federal Internal Revenue Service to 38 be a tax-exempt organization pursuant to section 501(c)(3) of the 39 Internal Revenue Code of 1986, 26 U.S.C. s.501(c)(3); 40 (2) been in existence for 10 years prior to the effective date of 41 P.L. , c. (C.) (pending before the Legislature as this bill); 42 and 43 (3) received financial assistance from the State, including 44 grants, loans, or any other form of assistance, prior to the effective

Matter underlined <u>thus</u> is new matter.

Matter enclosed in superscript numerals has been adopted as follows:

¹Assembly ACE committee amendments adopted October 20, 2022.

EXPLANATION – Matter enclosed in **bold-faced brackets** [thus] in the above bill is not enacted and is intended to be omitted in the law.

date of P.L. , c. (C.) (pending before the Legislature as this
 bill).

c. In evaluating an application submitted by a non-profit
organization pursuant to subsection b. of this section, the authority
may only approve the application if the authority determines:

6 (1) that the loan for which the application for a loan guarantee 7 has been submitted is expected to result in the creation of 10 or 8 more full-time jobs upon completion of construction of a new 9 physical space financed pursuant to P.L., c. (C.) (pending 10 before the Legislature as this bill);

projections submitted by the non-profit 11 (2) based on 12 organization, including the data and assumptions forming the basis thereof, of the profitability and financial stability over the term of 13 14 the loan guarantee, that the loan for which the application for a loan 15 guarantee has been submitted will support the construction of a new 16 physical space that is capable of generating income sufficient to 17 repay the loan through box office sales, private donations, 18 sponsorships, or any other source of revenue; and

(3) that the non-profit organization has a record of financialstability, good reputation, and credit worthiness.

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3. a. To implement the program, the authority shall establish
and maintain a special revolving fund to be known as the "New
Jersey Non-Profit Loan Guarantee Fund," which shall be credited
with:

(1) any amounts from the "Economic Recovery Fund,"
established pursuant to section 3 of P.L.1992, c.16 (C.34:1B-7.12),
that the authority determines are necessary to effectively implement
the program, within the limits of funding available from the
"Economic Recovery Fund";

(2) any moneys that shall be received by the authority from the
repayment of the moneys in the guarantee fund used to provide loan
guarantees pursuant to P.L., c. (C.) (pending before the
Legislature as this bill) and interest thereon; and

(3) any other moneys of the authority, including but not limited
to, any moneys available from other business assistance programs
administered by the authority that are authorized and determined by
the authority to be deposited in the guarantee fund.

b. The authority shall use the moneys in the guarantee fund to:

(1) enter, within six months of the effective date of P.L.

41 c. (C.) (pending before the Legislature as this bill), into 42 loan guarantee agreements with participating banks and non-profit 43 organizations, which meet the requirements set forth in subsections 44 b. and c. of section 2 of P.L. , c. (C.) (pending before the 45 Legislature as this bill), to guarantee a portion of the loans or lines 46 of credit provided by participating banks, in accordance with 47 section 4 of P.L. , c. (C.) (pending before the Legislature 48 as this bill); and

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(2) defray the administrative expenses of the authority in
 carrying out the purposes and provisions of P.L., c. (C.)
 (pending before the Legislature as this bill).

4 c. Moneys in the guarantee fund may be invested in such 5 obligations as the authority may approve and, except as otherwise provided in section 4 of P.L., c. (C. 6) (pending before the 7 Legislature as this bill), net earnings received from the investment 8 or deposit of moneys in the guarantee fund by the authority shall be 9 redeposited in the guarantee fund for use for the purposes of P.L. 10 c. (C.) (pending before the Legislature as this bill).

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12 After approving an application submitted pursuant to 4. a.) (pending before the Legislature 13 section 2 of P.L., c. (C. 14 as this bill), the authority shall enter into an agreement with a 15 participating bank and the non-profit organization to use the 16 moneys from the guarantee fund to guarantee a direct loan or 17 revolving line of credit provided by the participating bank to 18 finance the construction of a new physical space by the qualified 19 non-profit organization, pursuant to paragraph (2) of subsection c. 20 of section 2 of P.L., c. (C.) (pending before the Legislature 21 as this bill). Each loan guarantee agreement that the authority shall 22 enter into with a participating bank and non-profit organization 23 shall not exceed \$15 million per qualified applicant.

b. No loan guarantee agreement entered into pursuant to this
section shall be for a period of more than 20 years. Upon expiration
of the period of all loan guarantees entered into pursuant to P.L. ,

c. (C.) (pending before the Legislature as this bill), all
repayments, and interest thereon, and all moneys remaining in the
guarantee fund shall be credited to and deposited in the "Economic
Recovery Fund," established pursuant to section 3 of P.L.1992, c.16
(C.34:1B-7.12) for any of the purposes thereof.

c. The loan guarantee agreements shall provide that the loans
or lines of credit for financing the costs of qualified non-profit
organizations shall come from participating banks. The agreements
may also provide for any other terms or conditions that the
authority and the participating banks determine as being necessary
or desirable to effectuate the purpose of the program.

d. The authority shall establish sufficient reserves and liquid
reserves to provide a sufficient and actuarially sound basis for its
pledges contained in any loan guarantee agreement entered into
pursuant to P.L., c. (C.) (pending before the Legislature as
this bill).

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44 5. a. Within 24 months following the effective date of P.L. ,
45 c. (C.) (pending before the Legislature as this bill), and on or
46 before February 15 of each year thereafter in which a loan
47 guarantee agreement entered into under of P.L. , c. (C.)
48 (pending before the Legislature as this bill) is in effect, the

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authority shall prepare a report on the program. The report may be
 issued separately, or in combination with any reports required by
 any law concerning financial assistance to non-profit organizations
 in this State.

b. The report shall include, but need not be limited to, a 5 description of the demand for the program from qualified non-6 7 profits and participating banks, the efforts made by the authority to 8 promote the program, the total amount of loan guarantees approved 9 by the authority under the program, and an assessment of the 10 effectiveness of the program in meeting the goals of P.L. 11) (pending before the Legislature as this bill). The (C. c.

authority shall submit its report to the Governor and, pursuant to
section 2 of P.L.1991, c.164 (C.52:14-19.1), to the Legislature,
including therein any recommendations for legislation to improve
the effectiveness of the program.

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17 ¹[6. Notwithstanding any provision of the "Administrative 18 Procedure Act," P.L.1968, c.410 (C.52:14B-1 et seq.), or any other 19 law to the contrary, the authority may adopt, immediately upon filing with the Office of Administrative Law and no later than the 20 21 90th day after the effective date of this act, such rules and 22 regulations as the authority deems necessary to implement the 23 provisions of this act, which regulations shall be effective for a 24 period not to exceed 12 months. The regulations shall, at a 25 minimum, set forth the requirements for application submissions, 26 the criteria for application selections, and the permitted uses of loan 27 proceeds. The regulations shall thereafter be amended, adopted, or 28 readopted by the authority in accordance with the provisions of the 29 "Administrative Procedure Act," P.L.1968, c.410 (C.52:14B-1 et seq.).]¹ 30

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32 1 [7.] <u>6.</u>¹ This act shall take effect immediately.