

[First Reprint]

ASSEMBLY, No. 3246

STATE OF NEW JERSEY

220th LEGISLATURE

INTRODUCED MARCH 7, 2022

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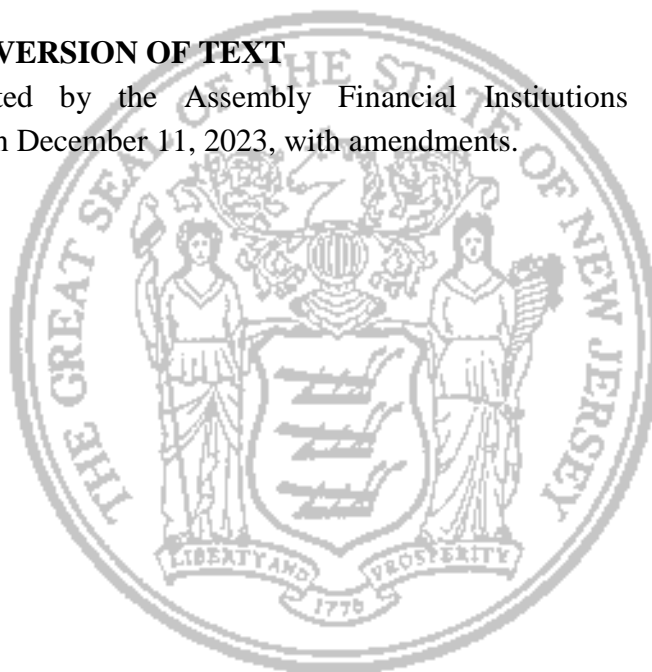
Assemblyman Conaway

SYNOPSIS

Prohibits carrier from precluding dentist from billing covered person under certain circumstances.

CURRENT VERSION OF TEXT

As reported by the Assembly Financial Institutions and Insurance Committee on December 11, 2023, with amendments.



(Sponsorship Updated As Of: 11/20/2023)

1 AN ACT concerning dental insurance and supplementing P.L.1997,
2 c.192 (C.26:2S-1 et seq.).

3
4 **BE IT ENACTED** *by the Senate and General Assembly of the State*
5 *of New Jersey:*

6
7 1. a. A carrier shall not ¹**[preclude a participating dentist from**
8 **billing a covered person for a covered service under a dental plan and**
9 **collecting payment from the covered person for the covered service]**
10 include in an agreement between the carrier and a participating dentist
11 a provision that prohibits a participating dentist from collecting an
12 amount owed from a covered person for a covered procedure or
13 service¹ if the participating dentist:

14 (1) notifies the covered person prior to performing the covered
15 ¹procedure or¹ service that the dentist may not be paid by the carrier
16 and that the covered person is responsible for payment of the covered
17 ¹procedure or¹ service;

18 (2) provides the covered person an explanation, in writing, of the
19 benefits and material cost differences of suitable alternative options for
20 the ¹covered procedure or¹ service, and that the alternative selected
21 may not be covered by the plan, in advance of it being performed;

22 (3) obtains the covered person's consent, in writing, to the
23 performance of the ¹covered procedure or¹ service and the
24 participating dentist makes the written consent available to the carrier
25 upon request; and

26 (4) accepts as payment in full the amount the participating dentist
27 would have accepted from the carrier under the covered person's
28 dental plan, including ¹**[bundled payments]** bundling pursuant to this
29 act¹.

30 A participating dentist that receives payment for a covered
31 ¹procedure or¹ service from a covered person that exceeds the amount
32 the participating dentist is obligated to accept under the covered
33 person's dental plan shall refund to the covered person the difference
34 between the amount accepted by the participating dentist from the
35 covered person and the amount the participating dentist is obligated to
36 accept under the covered person's dental plan.

37 b. Notwithstanding the provisions of subsection a. of this section,
38 this act shall not apply in cases where the service performed by the
39 participating dentist is required as a result of a prior service by the
40 dentist that was inconsistent with the quality of care in the practice of
41 dentistry as determined by a licensed dentist, and this act shall not
42 permit billing covered persons for:

43 (1) equipment used by the participating dentist;

44 (2) overhead expenses incurred by the participating dentist; ¹**[or]**¹

EXPLANATION – Matter enclosed in bold-faced brackets **[thus]** in the above bill is
not enacted and is intended to be omitted in the law.

Matter underlined thus is new matter.

Matter enclosed in superscript numerals has been adopted as follows:

¹Assembly AFI committee amendments adopted December 11, 2023.

(3) ¹other costs of services or supplies rendered that are covered, or for which benefits are payable, under the covered person's dental plan, except for copayment, coinsurance, or deductible amounts set forth in the dental plan; or

(4)¹ laboratory costs or other services customarily associated with the performance of covered services unless:

(a) the participating dentist receives prior written consent from the covered person in advance of the performance of the service; and

(b) the participating dentist has explained, in writing, the benefits and material cost differences of suitable alternative options for the service, and that the alternative selected may not be covered by the plan, in advance of it being performed.

c. A carrier shall not ¹~~maintain a dental plan that:~~

(1) based on the participating dentist's contracted fee for covered services, uses down-coding in a manner that prevents a dental provider from collecting the fee for the actual service performed from either the dental plan or the patient; or

(2) uses bundling of covered services in a manner where a procedure is labeled as nonbillable to the patient unless, consistent with quality of care in the practice of dentistry, the procedure may be provided in conjunction with another procedure. ~~change a dentist's submitted procedure codes through down-coding or bundling unless the carrier undertakes a professional review of the submitted charges and supporting clinical information and determines that the original coding was incorrect, fragmented, or un-bundled as:~~

~~(1) provided for in the Current Dental Terminology Code of Dental Procedures and Nomenclature; or~~

~~(2) consistent with the generally acceptable standards of care in the practice of dentistry.¹~~

d. ¹Notwithstanding any other provision of this act or any other law to the contrary, a carrier may base its benefit reimbursement on a lower acceptable cost procedure, material, or test where an alternative, and less costly, means is available and generally accepted for purposes of benefit payment, and based on the participation agreement between the carrier and the participating dentist. However, nothing in this act shall preclude a carrier from covering procedures or services that are actually performed by a participating dentist, per its network provider agreement, and are otherwise eligible for benefit.

e.¹ Nothing in this act shall exempt or limit any dentist from the provisions of the "Insurance Fraud Prevention Act," P.L.1983, c.320 (C.17:33A-1 et seq.).

¹~~[e.] f.~~¹ As used in this act:

¹~~["Bundled Payments"]~~ "Bundling"¹ means the practice of combining distinct dental procedures or components of a more extensive procedure into one procedure for billing purposes¹, but does not include the denial or adjustment of claims for covered services in accordance with the covered person's dental plan¹.

1 “Carrier” means an insurance company, health service corporation,
2 hospital service corporation, medical service corporation, dental
3 service corporation, dental plan organization or health maintenance
4 organization authorized to issue dental contracts, policies, or plans in
5 this State.

6 “Covered person” means a person on whose behalf a carrier
7 offering a dental plan is obligated to pay benefits for or provide dental
8 procedures or services pursuant to the plan.

9 “Covered procedure or service” means a dental care procedure or
10 service ¹ **[for]** that is consistent with generally acceptable standards of
11 care in the practice of dentistry, and¹ which ¹ **[a reimbursement is**
12 **available]** the carrier has determined to be reimbursable¹ under a
13 covered person’s dental plan, or for which reimbursement would be
14 available but for the application of ¹ **[contractual limitations including,**
15 **but not limited to,]**¹ deductibles, copayments, coinsurance, waiting
16 periods, annual or lifetime maximums, frequency limitations, ¹ or¹
17 alternative benefit payments¹ **], or any other limitation, or services not**
18 **reimbursable by the carrier due a provision in the dental plan]**¹.

19 “Dental plan” means a benefits plan, policy, or contract which pays
20 or provides dental expense benefits for covered procedures or services
21 and is delivered or issued for delivery in this State by or through a
22 carrier either on a stand-alone basis or as part of other coverage
23 including, but not limited to, health benefits coverage.

24 Dental plan shall not include the following plans, policies, or
25 contracts: accident only, credit disability, long-term care, Medicare
26 supplement coverage; TRICARE supplement coverage, coverage for
27 Medicare services pursuant to a contract with the United States
28 government, the State Medicaid program established pursuant to
29 P.L.1968, c.413 (C.30:4D-1 et seq.), the NJ FamilyCare Program
30 established pursuant to P.L.2005, c.156 (C.30:4J-8 et al.), coverage
31 arising out of a worker's compensation or similar law, the State Health
32 Benefits Program, the School Employees' Health Benefits Program, or
33 a self-insured health benefits plan governed by the provisions of the
34 federal "Employee Retirement Income Security Act of 1974," 29
35 U.S.C. s.1001 et seq., coverage under a policy of private passenger
36 automobile insurance issued pursuant to P.L.1972, c.70 (C.39:6A-1 et
37 seq.), or hospital confinement indemnity coverage.

38 “Down-coding” means the adjustment of a claim submitted to a
39 dental plan to a less complex or lower cost procedure code. Down-
40 coding does not include a carrier’s adjustment of payment for
41 procedures which were improperly or inaccurately billed ¹ , or the
42 denial or adjustment of claims for covered services in accordance with
43 the covered person’s dental plan¹.

44 “Participating dentist” means a dentist who has entered into a
45 contract with a carrier to provide dental services to covered persons for
46 a predetermined fee or set of fees.

- 1 2. This act shall take effect on the 90th day next following
- 2 enactment, and shall apply to dental contracts or plans issued or
- 3 renewed after the effective date.