

[First Reprint]

ASSEMBLY, No. 235

STATE OF NEW JERSEY

215th LEGISLATURE

PRE-FILED FOR INTRODUCTION IN THE 2012 SESSION

Sponsored by:

Assemblyman GARY S. SCHAER

District 36 (Bergen and Passaic)

SYNOPSIS

The “Health Care Provider Network Transparency Act”; establishes requirements for granting access to certain health care provider discounts.

CURRENT VERSION OF TEXT

As reported by the Assembly Financial Institutions and Insurance Committee on June 7, 2012, with amendments.



1 AN ACT concerning certain health care provider networks, and
 2 supplementing chapter 30 of Title 17B of the New Jersey
 3 Statutes.

4
 5 **BE IT ENACTED** *by the Senate and General Assembly of the State*
 6 *of New Jersey:*

7
 8 1. This act shall be known and may be cited as the “Health
 9 Care Provider Network Transparency Act.”

10
 11 2. As used in this act:

12 “Contracting entity” means any person or entity that enters into
 13 direct contracts with providers for the delivery of health care
 14 services in the ordinary course of business.

15 “Covered person” means an individual who is covered under a
 16 health insurance plan.

17 “Discount medical plan organization” means an entity that, in
 18 exchange for fees, dues, charges or other consideration, provides to
 19 its members access to providers of medical services and the right to
 20 receive medical services from those providers at a discount.

21 “Electronic claims transport” means accepting and digitizing
 22 claims already digitized, placing those claims into a format that
 23 complies with the electronic transaction standards issued by the
 24 United States Department of Health and Human Services under
 25 subtitle F of title II of the federal “Health Insurance Portability and
 26 Accountability Act of 1996,” Pub.L.104-191 (42 U.S.C. s. 1320d et
 27 seq.) as those electronic standards are applicable to the parties, and
 28 electronically transmitting those claims to the appropriate
 29 contracting entity, payer, or third party administrator.

30 “Health care services” means services for the diagnosis,
 31 prevention, treatment, or cure of a health condition, illness, injury,
 32 or disease.

33 “Health insurance plan” means any hospital and medical expense
 34 incurred policy, health maintenance organization subscriber
 35 contract, or any other health care plan or arrangement that pays for
 36 or furnishes medical or health care services, whether by insurance
 37 or otherwise. “Health insurance plan” shall not include one or
 38 more, or any combination of, the following: coverage only for
 39 accident, or disability income insurance; coverage issued as a
 40 supplement to liability insurance; liability insurance, including
 41 general liability insurance and private passenger automobile
 42 insurance; workers’ compensation or similar insurance; automobile
 43 medical payment insurance; credit-only insurance; coverage for on-
 44 site medical clinics; coverage similar to the foregoing as specified
 45 in federal regulations issued pursuant to the federal “Health

EXPLANATION – Matter enclosed in bold-faced brackets [thus] in the above bill is
 not enacted and is intended to be omitted in the law.

Matter underlined thus is new matter.

Matter enclosed in superscript numerals has been adopted as follows:

¹Assembly AFI committee amendments adopted June 7, 2012.

1 Insurance Portability and Accountability Act of 1996,” P.L.104-191
2 (29 U.S.C. s.1181 et al.), under which benefits for medical care are
3 secondary or incidental to other insurance benefits; dental or vision
4 benefits; benefits for long-term care, nursing home care, home
5 health care, or community-based care; specified disease or illness
6 coverage, hospital indemnity or other fixed indemnity insurance, or
7 such other similar, limited benefits as are specified in regulations;
8 Medicare supplemental health insurance as defined under section
9 1882(g)(1) of the federal Social Security Act Pub.L.74-271 (42
10 U.S.C. s.1395ss(g)(1)); coverage supplemental to the coverage
11 provided under chapter 55 of title 10, United States Code (10
12 U.S.C. s.1071 et seq.); or other similar limited benefit supplemental
13 coverages.

14 “Payer” means a carrier, organized delivery system, or any other
15 person who undertakes to provide and assumes financial risk for the
16 payment of health benefits, and is obligated to pay claims for health
17 benefits on behalf of a covered person to a provider or other
18 claimant.

19 “Provider” means a physician licensed pursuant to Title 45 of the
20 Revised Statutes, ‘a general acute care facility licensed by the
21 Commissioner of Health and Senior Services pursuant to P.L.1971,
22 c.136 (C.26:2H-1 et seq.), including rehabilitation, psychiatric and
23 long-term acute facilities.’ a physician organization, a physician
24 hospital organization that is acting exclusively as an administrator
25 on behalf of a provider to facilitate the provider’s participation in
26 health care contracts. “Provider” shall not include a physician
27 organization or physician hospital organization that leases or rents
28 the physician organization’s or physician hospital organization’s
29 network to a third party.

30 “Provider network contract” means a contract between a
31 contracting entity and a provider specifying the rights and
32 responsibilities of the contracting entity and providing for the
33 delivery of and payment for health care services to covered persons.

34 “Third party” means a person or entity that enters into a contract
35 with a contracting entity or with another third party to gain access
36 to a provider network contract.

37 “Third party administrator” means “third party administrator” as
38 defined by section 1 of P.L.2001, c.267 (C.17B:27B-1).

39

40 3. This act shall not apply to:

41 a. A provider network contract for services provided to
42 beneficiaries of the Medicaid program established pursuant to
43 P.L.1968, c.413 (C.30:4D-1 et seq.), the Medicare program
44 established pursuant to the federal Social Security Act, Pub.L.74-
45 271 (42 U.S.C. s.1395 et seq.), or the NJ FamilyCare Program
46 established pursuant to P.L.2005, c.156 (C.30:4J-8 et al.);

1 b. Situations in which access to a provider network contract is
2 granted to an entity operating under the same brand licensee
3 program as the contracting entity; and

4 c. A contract between a contracting entity and a discount
5 medical plan organization.

6
7 4. a. Any person conducting business as a contracting entity in
8 this State on the effective date of this act shall register with the
9 Department of Banking and Insurance within 90 days of the
10 effective date of this act unless the person is licensed by the
11 department as an insurer. Any person that commences business as a
12 contracting entity in this State on or after the effective date of the
13 act shall register with the department within 30 days of
14 commencing business unless the person is licensed by the
15 department as an insurer.

16 b. Registration shall consist of the submission to the
17 department of the following information:

18 (1) the official name of the contracting entity and any other
19 names under which the contracting entity does business or was
20 formerly known;

21 (2) the mailing address and main telephone number for the
22 contracting entity's main headquarters;

23 (3) the name and telephone number of the contracting entity's
24 representative who serves as the primary contact with the
25 department; and

26 (4) any other information deemed to be necessary by the
27 department.

28 c. The information required by this section shall be submitted
29 in written or electronic format, as prescribed by the department
30 through regulation.

31 d. The department may collect a reasonable fee for the purpose
32 of administering the registration process, as prescribed by the
33 department through regulation.

34

35 5. A contracting entity shall not grant to a third party access to
36 a provider network contract unless the third party accessing the
37 provider network contract is:

38 a. A payer or third party administrator or other entity that
39 administers or processes claims on behalf of the payer;

40 b. A preferred provider organization or preferred provider
41 network, including a physician organization or physician-hospital
42 organization; or

43 c. An entity engaged in the business of providing electronic
44 claims transport between the contracting entity and the payer, that
45 does not provide access to the provider's health care services and
46 contractual discounts to any other third party.

1 6. A contracting entity shall not grant to a third party access to
2 a provider's health care services and contractual discounts pursuant
3 to a provider network contract unless:

4 a. The provider network contract specifically states that the
5 contracting entity may enter into an agreement with a third party
6 allowing the third party to obtain the contracting entity's rights and
7 responsibilities under the provider network contract as if the third
8 party were the contracting entity; and

9 b. The third party accessing the provider network contract is
10 contractually obligated to comply with all applicable terms,
11 limitations, and conditions of the provider network contract.

12
13 7. a. A contracting entity that grants to a third party access to a
14 provider's health care services and contractual discounts pursuant to
15 a provider network contract shall, at the time a provider network
16 contract is entered into with a provider:

17 (1) identify and provide to the provider upon request, a written
18 or electronic list of all third parties known at the time of
19 contracting, to which the contracting entity has or will grant access
20 to the provider's health care services and contractual discounts
21 pursuant to a provider network contract; and

22 (2) maintain an Internet website or other readily available
23 mechanism, such as a toll-free telephone number, through which a
24 provider may obtain a listing, updated at least every 90 days, of the
25 third parties with which the contracting entity or another third party
26 has executed contracts to grant access to the provider's health care
27 services and contractual discounts pursuant to a provider network
28 contract.

29 b. A contracting entity that grants to a third party access to a
30 provider's health care services and contractual discounts pursuant to
31 a provider network contract shall, at the time that access is provided
32 to the third party:

33 (1) provide the third party with sufficient information regarding
34 the provider network contract to enable the third party to comply
35 with all relevant terms, limitations, and conditions of the provider
36 network contract; and

37 (2) require that the third party identify the contracting entity that
38 is the source of the contractual discount taken by the third party on
39 each remittance advice or explanation of payment furnished to a
40 provider when the discount is pursuant to the contracting entity's
41 provider network contract.

42
43 8. a. A contracting entity that grants to a third party access to a
44 provider's health care services and contractual discounts pursuant to
45 a provider network contract shall, in situations in which the
46 provider network contract is terminated:

1 (1) provide notice to the third party of the termination of the
2 provider network contract no later than 60 days prior to the
3 effective date of the termination of the provider network contract,
4 which notice may be provided through any reasonable means,
5 including but not limited to, written notice, electronic
6 communication, or an update to an electronic database or other
7 provider listing; and

8 (2) require all persons that are by contract eligible to claim the
9 right to access a provider's discounted rates to cease claiming
10 entitlement to those rates or other contracted rights or obligations
11 for services rendered after termination of the provider network
12 contract.

13 b. In situations in which a provider network contract is
14 terminated, subject to any applicable continuity of care
15 requirements, agreements, or contractual provisions:

16 (1) the right of a third party to access a provider's health care
17 services and contractual discounts pursuant to a provider network
18 contract shall terminate on the termination date of the provider
19 network contract;

20 (2) claims for health care services performed after the
21 termination date of the provider network contract shall not be
22 eligible for processing and payment in accordance with the terms of
23 the provider network contract; and

24 (3) claims for health care services performed before the
25 termination date of the provider network contract, but processed
26 after the termination date, shall be eligible for processing and
27 payment in accordance with the terms of the provider network
28 contract.

29

30 9. a. All information made available by a contracting entity to
31 a provider in accordance with the requirements of this act shall be
32 confidential and the provider shall not disclose the information to
33 any person or entity not involved in the provider's practice or the
34 administration thereof without the prior written consent of the
35 contracting entity.

36 b. Nothing contained in this act shall be construed to prohibit a
37 contracting entity from requiring a provider to execute a reasonable
38 confidentiality agreement to ensure that confidential or proprietary
39 information disclosed by the contracting entity is not used for any
40 purpose other than the provider's practice or the administration
41 thereof.

42

43 10. A third party that has been granted access to a provider's
44 health care services and contractual discounts pursuant to a provider
45 network contract and that grants access to a subsequent third party
46 shall comply with the requirements imposed on a contracting entity

1 pursuant to sections 5, 6, 7, 8, and 9 of this act, as if the third party
2 were the contracting entity.

3

4 11. a. In situations in which a third party has been granted
5 access to a provider's health care services and contractual discounts
6 pursuant to a provider network contract, the contracting entity and
7 third party shall disclose, on each remittance advice or explanation
8 of payment furnished to a provider, the entity that is the source of
9 the contractual discount.

10 b. Except as provided in subsection c. of this section, a
11 provider shall have the right to refuse to accept a discounted
12 amount as the appropriate reimbursement amount under a provider
13 network contract, and the provider shall have the right to require
14 payment of the charge with no discount applied, if:

15 (1) a remittance advice or explanation of payment furnished by
16 a contractual entity or third party fails to comply with subsection a.
17 of this section; or

18 (2) the contractual discount is not exercised pursuant to a
19 network provider contract that is in compliance with the provisions
20 of this act.

21 c. In situations in which a provider refuses to accept a
22 discounted amount pursuant to paragraph (1) of subsection b. of this
23 section, a provider shall notify the contracting entity or third party
24 of the apparent violation in writing. If the contracting entity or third
25 party, within 30 days of receipt of notice of the apparent violation,
26 notifies the provider that the apparent violation resulted from an
27 administrative oversight or other unintentional error and submits to
28 the provider a corrected remittance advice or explanation of benefits
29 with documentation demonstrating eligibility for the discount
30 applied, the discount shall be applied and the provider shall not
31 have a right to refuse to accept the discounted amount.

32

33 12. a. Any person who violates any provision of this act shall be
34 liable to a civil penalty in an amount of not less than \$500, or more
35 than \$10,000, for each violation. A penalty shall be collected and
36 enforced by a summary proceeding brought by the Commissioner of
37 Banking and Insurance pursuant to the provisions of the "Penalty
38 Enforcement Law of 1999," P.L.1999, c.274 (C.2A:58-10 et seq.).

39 b. In addition to any penalty pursuant to subsection a. of this
40 section, it shall be an unfair trade practice pursuant to the
41 provisions of N.J.S.17B:30-1 et seq. and a violation of that act for
42 any person to knowingly access or utilize a provider's contractual
43 discount pursuant to a provider network contract without a
44 contractual relationship with the provider, contracting entity, or
45 third party.

1 13. The Commissioner of Banking and Insurance shall, pursuant
2 to the “Administrative Procedure Act,” P.L.1968, c.410 (C.52:14B-
3 1 et seq.), adopt rules and regulations necessary to effectuate the
4 purpose of this act.

5

6 14. This act shall take effect on the 90th day following
7 enactment and shall apply to all provider network contracts that are
8 delivered, issued, executed or renewed in this State, on or after the
9 effective date.